



# CROP WATCH

American Farm Bureau Insurance Services, Inc. Newsletter

JUNE 2018

## ACREAGE REPORTING REMINDERS

**Common Land Unit (CLU) farm, tract, and field numbers are REQUIRED for all 2018 acreage reports. You will be unable to submit the Acreage Report online without this information.**

- Verify all CLUs, legals and/or FSA Farm Numbers are correct. Make corrections as needed. Also, delete any legals that are no longer in the farming operation.
- Verify all plant dates are listed. List Prevented Planting acres as PP.
- Verify the insured's percent interest and, if applicable, any shareholder(s) full name(s).
- Indicate any New Breaking acreage or acreage emerging from Conservation Reserve Program (CRP).
- Verify the CLU and legal location of acreage for high risk rates by checking actuarial maps.
- Total all planted and PP acres and enter the totals on the Coverage Summary page.
- All acres and shares must be reported by CLU and legal location including ARP/AYP policies.
- Acreage Reports are due in the Regional Office within 10 business days after the Acreage Reporting Date.
- Be sure to check the Zero Acreage Report box on the Summary page when reporting zero acres.
- The agent and insured must sign and date the report by the Acreage Reporting Date. The report will not be accepted without both signatures.
- All contracts must be submitted any time before Acreage Reporting Date.
  - Alfalfa Seed, Buckwheat, Contract Seed Beans/Peas, Food Grade Soybeans, Grass Seed, Hybrid (Sweet) Corn Seed, Malting Barley, Mustard, Organic Crops, Popcorn, Tomatoes, etc.

## 2019 LIVESTOCK RISK PROTECTION TRAINING ANNOUNCEMENT

For 2019, the LRP training will be held on our NEW Online Training Center. We will send out an email to let you know when the training is available to be viewed. RMA's eDAS is no longer available, so this year's training will be especially important for you. **All LRP policies and endorsements will be written through the new AFBIS LRP system.** This 3 hour training will be available 24 hours a day until it expires and can be taken when you have the availability.

## 2019 Crop Year - Annual Forage

Annual Forage offers subsidized risk protection against below average rainfall for annually planted forages used for livestock feed and fodder in CO, ND, NE, SD. Producers are able to divide their liability into two-month index intervals targeting when precipitation is important for the crop being planted.

Annual Forage has one Sales Closing Date, July 15. Producers must indicate at least two index intervals for EACH growing season by the Sales Closing Date.

Growing Season	Sales Closing Date	Planting Dates		Acreage Reporting Date
		Beginning	Ending	
1	July 15, 2018	July 16, 2018	- October 15, 2018	October 15, 2018
2	July 15, 2018	October 16, 2018	- January 15, 2019	January 15, 2019
3	July 15, 2018	January 16, 2019	- April 15, 2019	April 15, 2019
4	July 15, 2018	April 16, 2019	- July 15, 2019	July 15, 2019

## June Claims Corner: REPLANT

The insured must report a notice of loss prior to replanting and obtain consent from the loss adjuster prior to replanting. Exceptions WILL NOT be made even when the original stand remained intact because the insured inter-seeded, replanted alongside the original damaged rows, or left representative sample areas at the insured's discretion. Crops must not be destroyed, abandoned, replanted, or put to another use until the notice of loss has been filed and an adjuster has contacted the insured and released the crop.

## Important Dates:

**JUN 15** Acreage Reporting Date  
Onions  
CO

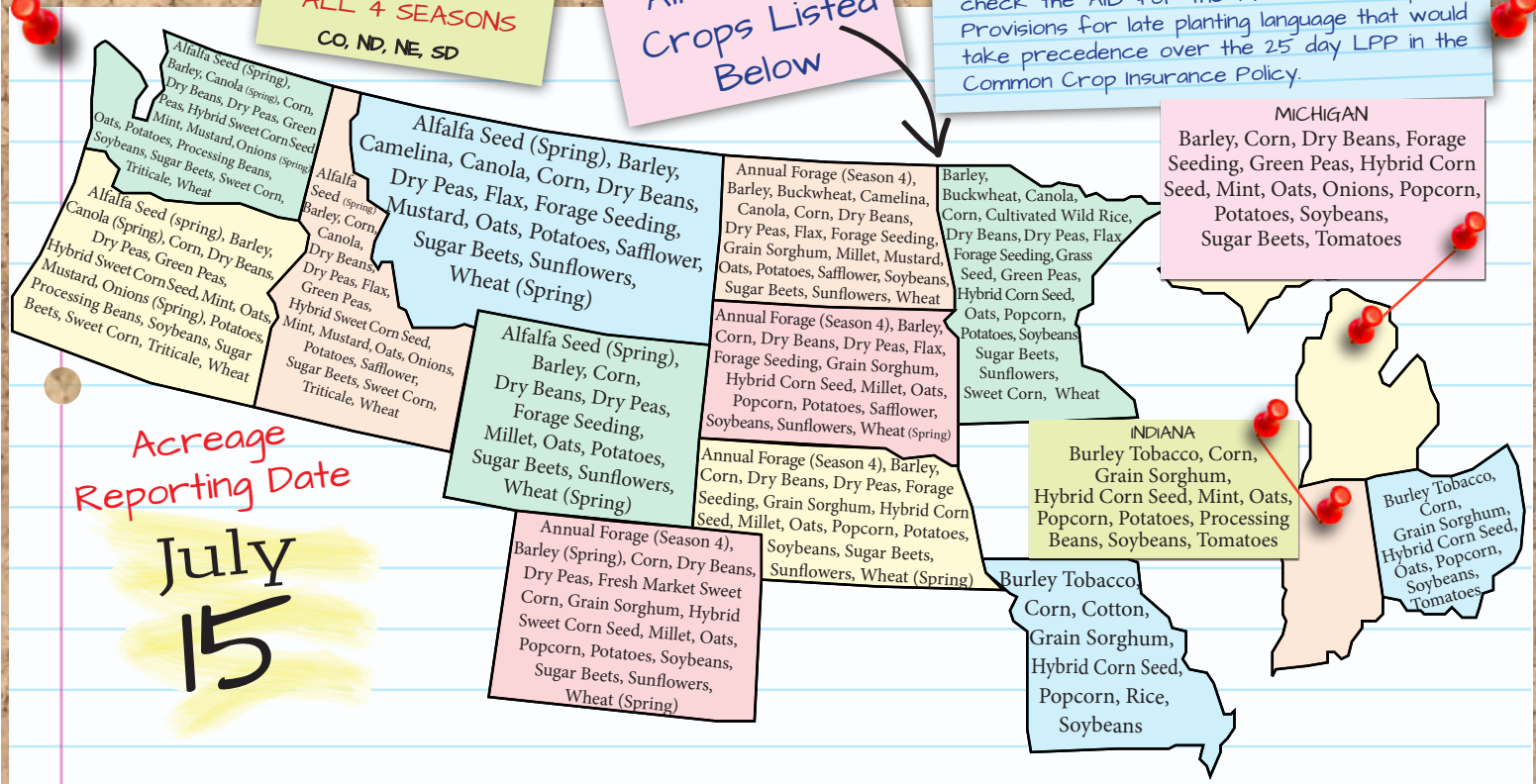
**JUN 15**   
Photo Contest Entry Deadline  
<http://bit.ly/2nN8grP>

**JUL 15** **WFRP**  
Revised Whole Farm Operation Report Due

**JUL 15** Sales Closing Date  
**ANNUAL FORAGE**  
ALL 4 SEASONS  
CO, ND, NE, SD

**JUL 15** Acreage Reporting Date  
All States & Crops Listed Below

**Final Planting Dates**  
Most annually planted crops have a Final Planting Date (FPD) and a Late Planting Period (LPP) that is listed in the [Actuarial Info Browser \(AIB\)](#). Acreage planted after the FPD will have a reduced guarantee, or in some cases, late planted acres may be uninsurable. Please check the AIB for the FPD and the Special Provisions for late planting language that would take precedence over the 25 day LPP in the Common Crop Insurance Policy.



Acreage Reporting Date  
**July 15**

## Acreage Crop Reporting Streamlining Initiative (ACRSI)

For policyholders who submit Acreage Reports with their crop insurance agent and with FSA, ACRSI may promote time savings for filing paperwork. Here are some key points to remember.

- ACRSI does NOT change any crop insurance reporting requirements or deadlines.
- **The policyholder is still required to complete an Acreage Report with their crop insurance agent.**
- ACRSI does NOT change any FSA reporting requirements or deadlines.
- If the policyholder raises/plants a crop outside the pilot, those crop(s) cannot participate in ACRSI.
- **Crop Insurance Pilot Crops: (New in 2018)** Barley, Canola, Corn (including Field, Popcorn, Sweet, Hybrid Seed, Hybrid Sweet Seed), Cotton (including Upland, ELS), Flax, Millet, Mustard, Oats, Peanuts, Potatoes, Rice (including Hybrid Seed), Rye, Safflower, Sesame, Sorghum (including Grain, Hybrid Seed, Silage), Soybeans, Sugar Beets, Sugarcane, Sunflowers, Tobacco (including Air-Cured Light & Dark, Cigar Binder, Cigar Filler, Cigar Wrapper, Fire-Cured, Flue-Cured), Wheat (including Khorasan)
- **Non-Crop Insurance Pilot Crops:** Alfalfa, Corn (Ornamental, Tropical), Cover Crop, CRP, Fallow, Grass, Idle, Perennial Peanuts, Sorghum (non-grain), Wild Rice

## New Breaking

Acreage is considered to be New Breaking when it has not been planted and harvested or insured in any of the three previous crop years. The exceptions to this are:

- Unless in Conservation Reserve Program (CRP) or other USDA program in 2 of 3 previous crop years
- Due to rotation
- Crop is a perennial
- 5% or less of acreage in unit

A Written Agreement is necessary for insurability unless Special Provisions of Insurance (SPOI) allow and acreage meets New Breaking Insurability request guidelines. The New Breaking Insurability request may be submitted until the Acreage Reporting Date.

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# CROP WATCH

American Farm Bureau® Insurance Services, Inc. Newsletter

JUNE 2018 - CROP HAIL EDITION

## Submitting Crop Hail Applications

When submitting Crop Hail applications via paper, the paper copy is to be submitted to the Fargo Regional Office as quickly as possible. Please refer to your Crop Hail manual for the submission guidelines. Remember to always keep a copy of the original application in your file. If you have any issues with online or fax transmissions, please contact our office immediately at 800-662-5142 ext. 6935

## Calculating Premium

The premium for each line item on Crop Hail Applications is rounded to the nearest whole dollar. Please note your state's minimum premium and submit premium accordingly.

## UNITY CROP HAIL Why YOU should use it!

### Unity Crop Hail is a serious time saver!

When you have a policyholder who has both their MPCCI and Crop Hail with you, Unity Crop Hail is an option that will let you skip entering the Crop Hail acres. Unity Crop Hail will bring in the Crop Hail acres from the MPCCI Acreage Report so you don't have to!

### There is NO cost!

This is just a cool feature for you, the agent, so there is no cost!

[CLICK HERE](#) to download

Unity Crop Hail Web Submission Instructions.

Unity Crop Hail is considered a continuous policy so in subsequent years the Policy Form, \$/Acre, Endorsements will be prefilled on the 2019 Unity Crop Hail app.

### Let Unity Crop Hail save you time and paperwork.

Unity Crop Hail is available in **CO, MI, MO, MT, OH, WY, MN, SD, ND**

**Claims:** Crop Hail policyholders are required to notify their company of hail damage within 10 days of the loss according to policy provisions. Tobacco Notice of Loss must be submitted within 48 hours.

## Benefits of Crop Hail Coverage

1. **Rates are competitive** - Consider reinvesting the premium savings from an Enterprise Unit MPCCI policy to Crop Hail coverage. A Crop Hail policy allows per acre coverage for a claim.
2. **Deductibles** - Can help reduce premium cost.
3. **Coverage can be purchased for any dollar amount per acre** up to the limit for a crop. The crop underwriting limits vary by state.
4. **Crop Hail coverage has no application deadline (not applicable in ND, SD, MN)** - CH can be written and coverage increased during the growing season until harvest when hail has not occurred on the crop. The exception is Green Snap/Wind coverage in states where this coverage is applicable.
  - **ND, MN, SD** - No application will be accepted and coverage cannot be increased after August 31.
5. **Early Payment discounts are available.**
6. **Early Season or Carryover Coverage** - Insurance attaches immediately at planting the following year.
7. **AgriData Hail Probability Report** - We'll send you an email and map when a hail storm may have impacted your insured.

## Crop Hail Early Season or Carryover Coverage Expiration

**Indiana:** this coverage will expire at 12:01AM, June 1

**South Dakota:** this coverage will expire at 12:01AM, June 1

**Colorado:** this coverage will expire at 12:01AM, June 1 for fall seeded crops and 12:01AM, June 15 for spring seeded crops

**Michigan, Montana, Ohio, & Wyoming:** this coverage will expire at 12:01AM, June 15

**Minnesota, North Dakota:** this coverage will expire at 12:01AM, June 15

Please contact Policy Administration if you have any questions about this coverage.

www.FarmBureauSellsCropInsurance.com  
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