

CROP WATCH

American Farm Bureau Insurance Services, Inc. Newsletter

DECEMBER 2022

2023 Spring Agent Training Sessions

- Idaho** - January 3 - Update - Boise, ID - 9 a.m. - 4:30 p.m. MT

- Indiana** - January 4 - Update - Indianapolis, IN - 10 a.m. - 3 p.m. ET

- Wisconsin** - January 5 - Update - Eau Claire, WI - 9:30 a.m. - 2 p.m. CT

- Michigan** - January 10 - Update - Lansing, MI - 9 a.m. - 1 p.m. ET

- Missouri** - January 11 - Update - Webinar - 9 a.m. - 12pm CT - [REGISTER HERE](#)

- Colorado** - January 12 - Update - Webinar - 8 a.m. - 11 a.m. MT - [REGISTER HERE](#)

- Montana** - January 12 - Update - Webinar - 8 a.m. - 11 a.m. MT - [REGISTER HERE](#)

- Wyoming** - January 12 - Update - Webinar - 8 a.m. - 11 a.m. MT - [REGISTER HERE](#)

- North Dakota** - January 26 - Update - Bismarck, ND - 10 a.m. - 3 p.m. CT

[CLICK HERE](#) to sign up for your state's spring training! An Update training will be made available on the Online Training Center for states we did not present in person this winter. Tonya Ham will send out the instructions for viewing when ready. Please contact training@afbisinco.com with questions.

DOCUMENT RETENTION POLICY

The 2023 Document Retention policy has been updated to reflect the destruction date of 2015 and prior MPCY crop years. To review the policy [CLICK HERE](#). You must pay special attention to the exceptions listed in the policy of what policy documents cannot be destroyed.

PRESEASON PRICE ASSURANCE

Preseason Price Assurance sales seasons starts Nov. 1

Preseason Price Assurance (PPA) is a crop insurance private product, exclusive for crop insurance agents writing with AFBIS to offer, that can be added to a Revenue Protection (RP) policy for grain corn and soybeans. PPA allows producers to lock in their base price for RP at any point prior to RMA price discovery. This protects producers if the future price declines between the date PPA coverage is purchased and the RMA Price Discovery period. This is only available in IN, KY, MI, MO, ND, and OH.

- PPA is available to sell from November 1, 2022 through January 31, 2023 for the Spring 2023 crop year for grain corn and soybeans.
- PPA prices are released every Wednesday during the PPA sales period. The price does not change until new prices are released the following Wednesday. This price will be listed on the PPA application found on the web.
- Once the application is submitted, the PPA price is set and the producer may not lock in at any other price.
- [CLICK HERE](#) to view the PPA brochure

For more information on PPA, check out the PPA Course on the Online Training Center (OTC). Course Name: Preseason Price Assurance

Transfer of Coverage Reminders

When a Transfer of Coverage is in effect the transferor and the transferee will be placed on the Ineligible Tracking System (ITS) if the premium is not paid on or before the premium due date.

Premium Billing

Crop Year 2022 Spring - The fourth Premium Billing notice for MPCY 2022 CY spring policies was mailed to policyholders December 1. RMA announced on July 13 that interest accrual on premium payments and administrative fees will be waived to **the earliest of an additional 60 days of the scheduled payment due date or the Termination Date** on policies with a Premium Billing Date between August 1, 2022, and September 30, 2022. **Policies within that range that have not been paid by December 1 will receive a bill with one month of accrued interest.** A letter will be mailed to policyholders this affects, informing them of the RMA announcement. A copy of this letter will be placed in the insured's electronic filing cabinet in your web account.

[CLICK HERE](#) to read the RMA bulletin.

To view the current amount due for your policyholders, you may access the "Policy Due List" feature by logging in to your web account.



Premium Payment Options for Policyholders

- Mail the premium payment to the AFBIS, Inc. Fargo Regional Office.
 - Bring a premium payment to the agent's office. The check should be made payable to AFBIS, Inc., **It should be recorded on the web**, and sent to:
AFBIS, Inc. - P.O. Box 2866, Fargo, ND 58108-2866
 - Make a premium payment online with a checking or savings account by setting up a web account.
 - Pay crop insurance premium on the Unity Mobile app. Payments can be made using a checking or savings account by downloading the app and setting up an insured account.
- [CLICK HERE](#) to download an instructional flyer for policyholders to create a crop insurance account on the web or the Unity Mobile app.

If you have any questions regarding premium, please call us at
1-800-662-5142

Important Dates

DEC 1 Sales Closing & Acreage Reporting Date
PRF
ALL STATES
APICULTURE
 CO, ID, MN, MO, MT, NE, ND, OR, SD, WI

DEC 15 Production Reporting Date
ALFALFA SEED
 ID, WA, OR
 Alfalfa seed, Barley, Forage Production, Triticale, Wheat
 UT

DEC 15 Acreage Reporting Date
ALFALFA SEED (Fall)
 ID, OR, UT, WA
BARLEY (wo) ID, OR, UT, WA **BARLEY (Winter)** IN, MO, OH **CANOLA (Fall)** ID, IN, OR, WA
DRY PEAS (wo) ID, WA **FORAGE PRODUCTION** ID, MI, OR, UT, WA
FORAGE SEEDING (Fall) ID, MI, OR, UT, WA **MINT (wo)** ID, IN, OR, WA **ONIONS (Fall)** OR, WA
TRITICALE (Winter) MO, OH, UT **WHEAT** IN, MI, MO, OH **WHEAT (wo)** ID, OR, UT, WA

DEC 31 Sales Closing Date
POTATOES
 MO

JAN 15 Production & Acreage Reporting Date
FRUIT
 CO, ID, IN, MI, MN, MO, MT, NE, OH, OR, UT, WA, WI

JAN 15 **FRUIT**
 All fruit policyholders are required to complete the **Producer's Pre-Acceptance Worksheet!**

JAN 15 Acreage Reporting Date
ALFALFA SEED (FALL)
 MT, WY **MINT (wo)** MI
ANNUAL FORAGE (S2)
 CO, ND, NE, SD

IMPORTANT MPCI ANNUAL FORMS

In July 2022, our system prompted you to electronically sign your MPCI annual forms (Conflict of Interest and Controlled Business) when you logged into your crop insurance web account. However, for those who haven't signed into your web account since July, it is imperative that you do so, as soon as possible. This is an important part of your certification each year and only takes a few minutes to complete. As soon as you log in, the forms should display immediately. If you don't see the forms, log out and then back in again to force the forms to generate.

2023 Change Over on Web

Starting Jan 1, the Reinsurance Year will default to 2023. Please be sure to review the reinsurance year each time you are selecting a Policy Action or Report to verify you are in the correct and intended year.

Go Directly Into A Policy

Line of Insurance: MP CH

Reinsurance Year: 2021 2022 2023 All Years **GO**

Policy Action:

Policy No. OR Name: Get List

All Policies for Insured

Reinsurance Year: 2021 2022 2023 All Years

Name: Get List

Policy Information Selection Criteria

GO Reset Selection Criteria

Report: Policy Information

Line of Insurance: MP CH

Reinsurance Year: 2021 2022 2023 All Years

SCO/ECO/STAX Webinar Overview

Todd Gibbs, Agency Account Manager, will have two 50-minute overview webinars discussing SCO/ECO/STAX. There will be a time in the end for any Q&A. The webinar will be recorded and available for viewing on the Online Training Center if you miss the webinar.

Tuesday, Jan 17 - 9 a.m. CT - [REGISTER HERE](#)

Tuesday, Feb 7 - 3 p.m. CT - [REGISTER HERE](#)

WFRP/Micro Farm Update

For 2023 WFRP, the maximum insurable revenue increased to \$17 million. For Micro Farm, the maximum insurable revenue increased to \$350,000 for new insured and \$400,000 for carryover insureds. They are also reducing paperwork requirements by removing language and procedures for Expense Reporting within WFRP and have added a new Yield and Revenue report that allows producers to report and self-certify yields at the beginning of the year for commodities without other insurance options.

- The WFRP Estimator is now live for 2023.
- New and Renewal packets have been uploaded to E-Commerce.
- A training video is currently in the works for the Online Training Center.



Office of Inspector General (OIG) Whistleblower Hotline Information

Report violations of laws and regulations relating to USDA programs, particularly if you witness or have knowledge of any of the following: criminal activity (bribery, smuggling, theft, fraud, endangerment of Public Health or Safety), mismanagement/waste of funds, workplace violence, employee misconduct, Conflict of Interest.

A confidential report of a violation can be made online [HERE](#), through the Whistleblower hotline at (800) 424-9121, or writing to the USDA OIG address that can be found [HERE](#).

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